

NAVFAC OSBP is dedicated to supporting the needs of small businesses. Please explore our web site for information about potential opportunities to support NAVFAC. If you have additional questions please email NAVFACOSBP@us.navy.mil

NAVFAC OSBP Frequently Asked Questions

The questions below are representative of the most common inquiries or comments that we are hearing from industry. We have provided answers to specific questions and described other things we have done in response to industry inquiries

Q1: How can I identify current NAVFAC procurement opportunities?

A: You can identify current procurement opportunities from NAVFAC and other defense/federal contracting activities via the SAM.GOV web site at <https://sam.gov/content/opportunities>. This page provides information regarding search options, registration, resources and more.

Q2: How is a small business defined or categorized?

A: For most industries, the Small Business Administration (SBA) defines a "small business" generally based on the number of employees or the amount of annual receipts the business has. "Small business" vary by industry. See <https://www.sba.gov/federal-contracting/contracting-guide/size-standards>. In addition, general requirements in addition to meeting numerical standards for small, SBA indicates your business must be for-profit business of any legal structure; be independently owned and operated; not be nationally dominant in its field; be physically located and operate in the U.S. or its territories. Businesses outside the U.S. may still be counted as small if they have an operation in the U.S. that makes a significant contribution to the U.S. economy through payment of taxes or use of American products, materials, or labor. The SBA uses size standards to establish what constitutes a small business based on differences in industries.

All federal agencies use SBA size standards to determine eligibility as a small business under solicitations and contracts they issue. Size standards are based on the North American Industry Classification System (NAICS) codes developed by the Census Bureau. Companies must select NAICS code(s) that best describe the services or products they provide and then determine if their individual company meets the size standards for the selected NAICS codes. To determine the NAICS code(s) associated with your company's services or products, use the following link: <https://www.census.gov/naics/>.

To determine your company's size standard based on the selected NAICS code(s) you can use the SBA Table of Size Standards located on the SBA web site at <https://www.sba.gov/size-standards>.

Q3: How do I find out which federal agencies purchase the services and products I sell?

Product Service Codes (PSCs) are used to record the products and services being purchased by the Federal Government and are listed in the Federal Procurement Data System Product and Service Codes Manual (<https://www.acquisition.gov/psc-manual>). These codes indicate "WHAT" was bought for each

contract action reported in the Federal Procurement Data System (FPDS). Once you have PSCs of interest, you can search SAM.GOV at <https://sam.gov/content/home> to learn more about the agencies that are awarding contracts and the companies that are receiving them.

Q4: Where can I find contracting procedures and contract clauses used on NAVFAC contracts?

A: These are contained in the Federal Acquisition Regulations (FAR), the Defense Federal Acquisition Regulation Supplement (DFARS) and the Navy/Marine Corps Acquisition Regulation Supplement (NMCARS). See <https://www.acquisition.gov/>.

Q5: How do I do business with NAVFAC?

A: NAVFAC has created a "Contracting with NAVFAC" page that can be found on the NAVFAC Office of Small Business Programs web site at <https://www.navfac.navy.mil/Divisions/Office-of-Small-Business-Programs/Opportunities/Contracting-Guidelines/Contracting-with-NAVFAC/>.

Q6: Where can I find NAVFAC's Long Range Acquisition Estimate (LRAE)?

A: The NAVFAC LRAE and other strategies and estimates can be found on the OSBP web site at <https://www.navfac.navy.mil/Divisions/Office-of-Small-Business-Programs/Opportunities/Acquisition-Strategies-Estimates/>

Q7: How can I locate small businesses in a given area for subcontracting work?

A: The SBA Dynamic Small Business Search engine is a great tool to locate small businesses within a certain geographical area. This tool can also be used for other detailed searches of various types of small businesses (https://dsbs.sba.gov/search/dsp_dsbs.cfm).

Q8: How do I get on your list of contractors to be considered for work and notified of opportunities?

A: NAVFAC does not maintain a "list of contractors". NAVFAC posts sources sought notices and solicitations on the SAM.GOV website at <https://sam.gov/content/home> and the Navy Electronic Commerce Online website at <https://www.neco.navy.mil/>.